

## **Internship Business and Sales of Yes-Trips**

Working area: Tourism industry

Location: Barcelona, Spain

Yes-Trips organizes amazing trips and events, such as Oktoberfest in Munich; Carnaval; Northern Lights- Lapland in Sweden, Tomatina in Valencia; Saint Patrick's Day in Ireland and so much more...our goal is to provide incredible and unforgettable experiences. We are looking for a Business and Sales intern to improve and grow the company.

### Daily tasks

Your tasks are essential for the growth of the company. You have strong communication skills and can make someone excited about a project. You are creative in looking for new opportunities for Yes-Trips to grow. You can analyze and draw conclusions of a situation. In addition to that you are willing to learn about the current travel industry with all its trends.

Your daily tasks in the business and sales team will be different everyday.

- \* Contacting new potential partners
- \* Researching companies to work with
- \* Analyzing processes and structures
- \* Communication projections to audience
- \* Thinking of new opportunities for the company
- \* Creating new products
- \* Doing market research on the current travel industry

There are a variety of tasks waiting for you, which will all help you to see the bigger picture of the current travel industry. You will learn how to communicate with business partners, how to research, how to work together with other departments, how to create new opportunities for a company and mostly how to make a company grow.

We are looking for people who are up for the challenge to make the most out of their internship!

What do we expect from you? Are you..

- Eager to learn
- A teamplayer
- Working organized
- Looking for solutions
- Up for challenges
- Passionate about traveling

What will you get from us?

- A lot of responsibility while working on your own projects
- To be part of an international team and working environment
- The chance to have an influence on the foundation of a high-potential startup
- Possibility to work remotely some days a week
- Possibility to take part in the trips (depending on period and length of internship)
- Space to develop new ideas
- To earn experience and learn about the currency travel industry

Do you want to take this challenge and become our new Business and Sales intern? All you have to do is say YES and send an email to [Annika@yes-trips.com](mailto:Annika@yes-trips.com)