

C O U R S E S Y L L A B U S A N D S P E C I F I C A T I O N

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z							
Unit: Elective course (przedmiot do wyboru) [moduł]							
Course title: Business Ethics (etyka w biznesie) (KIERUNKOWE)					Course code: PIA221AIIJ3435_32S		
Name of field of study: International and European Business Law							
Mode and cycle of study: second degree, full-time			Profile of study: general academic		Specialty:		
Course / module status elective			Language of instruction: semester: 3 - english language				
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS	
				including e-learning			
2	3	konwersatorium	20	0	pg	3	
Total			20			3	
Course / module coordinator		dr Michał Peno					
Course instructor		dr Michał Peno					
Course / module objectives		Showing the relationship between ethics and economic results, raising awareness of the role of business ethics and its relationship with legal regulations, as well as developing the ability to recognize and analyze ethical issues, building desirable moral attitudes of subordinates and co-workers, creating openness to worldview and cultural differences.					
Prerequisites		none					
LEARNING OUTCOMES							
Category	No.	Code	Description	Ref. to programme benchmarks			
knowledge	1	EP1	The student has knowledge of how to assess the moral dimension of decisions in business, knows the criteria of moral judgments and their diversity.	K_W11			
	2	EP2	The student has knowledge of ethical norms, their sources, nature, changes and ways of influencing the organization.	K_W13			
skills	1	EP3	The student has the ability to search for and study source texts on ethics, including business ethics and management.	K_U07			
	2	EP4	The student can analyze business situations from an ethical point of view and formulate possible solutions to moral dilemmas.	K_U06			
social competences	1	EP5	The student has the ability to search for and study source texts on ethics, including business ethics and management.	K_K05			
	2	EP6	The student can analyze business situations from an ethical point of view and formulate possible solutions to moral dilemmas.	K_K06			
CONTENT					m o c t o r Semester	No. of hours	
						including e-learning	
Subject title: Business Ethics (etyka w biznesie)							
Format of instruction: konwersatorium							
1. Ethics area of interest. Subject, scope and functions of ethics. Normative vs. Descriptive Ethics.					3	4	0

2. An overview of the concept of morality. Basic ethical positions: utilitarianism, personalism, ethics of duty, etc. and their creators. Disputes about the origin and nature of values. Controversies: deontologism-consequentialism		3	4	0	
3. Conflicts of values and ethical situations. Conflicts of interest, forms, examples, prevention methods.		3	3	0	
4. Ethics in employment relations, codes of professional ethics, main areas of business ethics - specific issues (including case studies).		3	3	0	
5. Implementation problems of business ethics. Institutionalization of business ethics in Poland and in the world.		3	3	0	
6. Well-known moral dilemmas.		3	3	0	
Modes of delivery	Case studies, text analysis, discussion and presentation.				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	KOLOKWNIUM			EP1,EP2,EP3,EP4,EP5,EP6	
	ZAJĘCIA PRAKTYCZNE (WERYFIKACJA POPRZEZ OBSERWACJĘ)			EP5,EP6	
Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.					
Grading criteria	Form of assessment: written test (the test includes 10-20 test questions). Test questions are scored for 1 point, questions can be open and closed.				
	The conditions for passing the exam are as follows: - satisfactory grade from 50%, - satisfactory grade plus from 60%, - good grade from 70%, - good grade plus from 80%, - very good grade from 90%.				
	Grade calculation principles				
The grade from the colloquium is 100% of the coordinator's grade.					
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	Business Ethics (etyka w biznesie)		Ważona	
	3	Business Ethics (etyka w biznesie) [konwersatorium]	zaliczenie z oceną		1,00
Basic reading	OpenStax College (2018): Business Ethics, OpenStax				
Supplementary reading	O. C. Ferrell, John Fraedrich (2014): Business Ethics: Ethical Decision Making and Cases 10th Edition, Cengage Learning				
STUDENT WORKLOAD					
		No. of hours			
			including e-learning		
Contact hours	20	0			
Participation in test / exam	2	0			
Preparation for contact hours	10	0			
Private reading and studying	10	0			
Participation in tutorials	16	0			
Preparation of project / essay / etc.	0	0			
Preparation for test / exam	17	0			
TOTAL workload	75				
ECTS credits	3				

C O U R S E S Y L L A B U S A N D S P E C I F I C A T I O N

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Unit: Elective course (przedmiot do wyboru) [moduł]						
Course title: Environmental Law and Business (prawo ochrony środowiska w biznesie) (KIERUNKOWE)					Course code: PIA221AIIJ3435_34S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status elective			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr hab. ANNA BARCZAK				
Course instructor		dr hab. ANNA BARCZAK				
Course / module objectives		Obtaining in-depth knowledge of international and EU environmental law systems. Obtaining in-depth knowledge regarding legal regulations in the field of climate law. Obtaining in-depth knowledge of legal liability in environmental protection, in particular the liability of entrepreneurs.				
Prerequisites		Basics of International law, EU law, Polish administrative law and environmental protection law.				
LEARNING OUTCOMES						
Category	No.	Code	Description			Ref. to programme benchmarks
knowledge	1	EP1	The student knows and understands in-depth the nature of legal sciences in the field of international and EU environmental law, their place in the system of social sciences and relations to other sciences.			K_W01
	2	EP2	The student knows and understands in-depth concepts and legal institutions in the field of international and EU environmental law, the processes of creating, interpreting and applying law in this area, laws and sources of law and the relationships between them.			K_W02
	3	EP3	The student knows and understands in-depth views on selected structures and institutions of the international system and EU environmental law, as well as bodies and institutions for the protection of entrepreneurs' rights.			K_W05
skills	1	EP4	The student is able, using acquired knowledge, to correctly use the rules of logical reasoning to interpret and explain complex legal issues in the field of international and EU environmental law.			K_U01
	2	EP5	The student is able, using the acquired knowledge, to assess the suitability of methods, procedures and good practices for the implementation of tasks important for the effectiveness of international economic turnover, the functioning of business entities and the work of entrepreneurs in terms of the impact of environmental protection regulations.			K_U04

social competences	1	EP6	The student is ready to take on professional and personal challenges and to perform the profession responsibly, taking into account changing social needs.		K_K01	
	2	EP7	The student is ready to think and act in an entrepreneurial way in the field of environmental protection.		K_K07	
CONTENT				Semester	No. of hours	
						including e-learning
Subject title: Environmental Law and Business (prawo ochrony środowiska w biznesie)						
Format of instruction: konwersatorium						
1. The system of international environmental law				3	1	0
2. Principles of international environmental law				3	1	0
3. Entities and institutions of the international environmental management system				3	2	0
4. Compliance with law and legal responsibility in international environmental law				3	2	0
5. The system of EU environmental law. Principles of EU environmental law				3	2	0
6. Directions of development of international and EU regulations (climate protection law, obligations of entrepreneurs - taxonomy, obligation to exercise due diligence				3	12	0
Modes of delivery	Lecture using a multimedia presentation and student activation.					
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.					
Assessment methods					No. of learning outcome from the syllabus	
	SPRAWDZIAN				EP1,EP2,EP3,EP4,EP5,EP6,EP7	
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.					
Grading criteria	Written work consisting of three essay questions. Grading rules: 5.0 Very good - outstanding performance - results with only minor errors allowed 4.5 Good plus - above average standard - with some bugs 4.0 Good - generally solid work with noticeable bugs 3.5 Satisfactory plus - satisfactory, but with significant deficiencies 3.0 Satisfactory - the work meets the minimum criteria 2.0 Failing - the work does not meet the minimum criteria - points will be awarded when the student will repeat all the material					
	Grade calculation principles					
	The final grade is the grade obtained from the written work.					
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average	
	3	Environmental Law and Business (prawo ochrony środowiska w biznesie)		Ważona		
	3	Environmental Law and Business (prawo ochrony środowiska w biznesie) [konwersatorium]	zaliczenie z ocena		1,00	
Basic reading	J. Ciechanowicz-MacLean, M. Nyka, (2016): Environmental law, , Gdańsk.					
Supplementary reading	K. Zapolska, (2020): Outline of the environmental law in Poland, , Białystok					
STUDENT WORKLOAD						
				No. of hours		
				including e-learning		

Contact hours	20	0
Participation in test / exam	2	0
Preparation for contact hours	9	0
Private reading and studying	9	0
Participation in tutorials	16	0
Preparation of project / essay / etc.	0	0
Preparation for test / exam	19	0
TOTAL workload	75	
ECTS credits	3	

C O U R S E S Y L L A B U S A N D S P E C I F I C A T I O N

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Unit: Elective course (przedmiot do wyboru) [moduł]						
Course title: EU Funding Programmes: Practical Aspects (fundusze unijne: aspekty praktyczne) (KIERUNKOWE)					Course code: PIA221AIIJ3435_37S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status elective			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr EWA MILCZAREK				
Course instructor		dr EWA MILCZAREK				
Course / module objectives		The subject aims to equip participants with the knowledge and skills necessary to effectively use EU funds and manage projects financed by the European Union.				
Prerequisites		Basic knowledge of European institutions and policies.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	Knows and understands in-depth selected methods and tools, including data acquisition and processing techniques in accordance with the requirements for implementing EU projects.	K_W10		
	2	EP2	Knows and understands to an in-depth level the forms of further professional development and the basic principles of starting one's own business, including its economic, legal, ethical and other conditions based on the possibility of obtaining EU funds.	K_W13		
skills	1	EP3	Knows and understands to an in-depth level the forms of further professional development and the basic principles of starting one's own business, including its economic, legal, ethical and other conditions based on the possibility of obtaining EU funds.	K_U05		
	2	EP4	Has in-depth research skills (formulation and analysis of problems; selection of methods and tools, including advanced information and communication techniques; development and presentation of results) allowing creative solutions to problems arising within the scope of EU projects.	K_U09		
social competences	1	EP5	It's ready to point priorities to complete specified, his or the others, tasks.	K_K03		
	2	EP6	Is ready to think and act in an entrepreneurial way.	K_K07		
CONTENT					No. of hours	
					semester	
					including e-learning	

Subject title: EU Funding Programmes: Practical Aspects (fundusze unijne: aspekty praktyczne)				
Format of instruction: konwersatorium				
1. Overview of EU-funded programs.		3	2	0
2. The process of applying for EU funds: documentation and procedures.		3	3	0
3. Project planning: goals, schedule, budget.		3	3	0
4. Project monitoring and control.		3	2	0
5. Rules and requirements for expenses and settlements.		3	4	0
6. Practical aspects of project financing. Preparation of application forms.		3	4	0
7. Case study analysis: effective fundraising.		3	2	0
Modes of delivery	Lecture, project, discussion.			
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.			
Assessment methods				No. of learning outcome from the syllabus
	PROJEKT			EP1,EP2,EP3,EP4,EP5,EP6
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.			
Grading criteria	Passing the seminar based on the draft application for funding.			
	Grade calculation principles The grade for the course is 100% of the project grade. The grade is calculated as follows: below 8 points - unsatisfactory grade; from 8 to 10 points - satisfactory; 11 points - satisfactory plus; from 12 to 13 points - evaluation All right; 14 points - good with a plus; from 15 to 16 points - very good.			
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method
	3	EU Funding Programmes: Practical Aspects (fundusze unijne: aspekty praktyczne)		Ważona
	3	EU Funding Programmes: Practical Aspects (fundusze unijne: aspekty praktyczne) [konwersatorium]	zaliczenie z oceną	1,00
Basic reading	Luc Neuberg, François Petit, Martin Vogt, Paul Kleinbart (2023): Risk Management for Investment Funds: A Practical Guide for European Funds in International Markets, McGraw Hill LLC, New York			
Supplementary reading	EU-Funding Opportunities 2021-2027 A practical Guide			
STUDENT WORKLOAD				
		No. of hours		
		including e-learning		
Contact hours	20		0	
Participation in test / exam	2		0	
Preparation for contact hours	7		0	
Private reading and studying	10		0	
Participation in tutorials	16		0	
Preparation of project / essay / etc.	10		0	

Preparation for test / exam	10	0
TOTAL workload	75	
ECTS credits	3	

COURSES YLLABUS AND SPECIFICATION

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Course title: European Company Law (europejskie prawo spółek) (KIERUNKOWE)					Course code: PIA221AIIJ3435_17S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status obligatory			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	discussion classes	15	0	pg	3
		lecture	15	0	e	
Total			30			3
Course / module coordinator		dr SZYMON SŁOTWIŃSKI				
Course instructor		dr hab. DANIEL DĄBROWSKI				
Course / module objectives		The aim of the course is to acquire knowledge of the European Union company law; the ability to analyse and interpret the legal acts that make up the company law of the European Union, including the use of the case law of the competent courts and tribunals; social competences in the field of solving problems related to the performance of cross-border economic activity.				
Prerequisites		Basic knowledge of the functioning of the EU, public economic law and private law solutions related to the entrepreneur's activity.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	Student knows and understands in depth the concepts and legal institutions in the field of company law of the European Union.	K_W02 K_W03		
	2	EP2	Student knows and understands in depth the operation of the economic law system from the perspective of the European Union.	K_W12		
	3	EP3	Student knows and understands in depth the concepts and terminology of the European Union company law.	K_W09		
skills	1	EP4	Student can use theoretical knowledge of the European Union company law.	K_U03 K_U04		
	2	EP5	Student can use theoretical knowledge in order to analyse and interpret the provisions of the European Union company law.	K_U07		
	3	EP6	Student can lead a team solving problems in the field of company law and can collaborate with other team members.	K_U14		
social competences	1	EP7	Student is ready to recognise the importance of knowledge in solving practical problems in the field of company law of the European Union.	K_K02		
	2	EP8	Student is ready to think and act in an entrepreneurial manner in accordance with the values of the European Union's company law.	K_K07		
CONTENT					semester	
					No. of hours	
					including e-learning	

Subject title: European Company Law (europejskie prawo spółek)					
Format of instruction: lecture					
1. Pojęcie przedsiębiorcy w prawie polskim i prawie Unii Europejskiej.		3	1	0	
2. The EU's achievements in harmonising national rules in the field of company law (incorporation of companies, amount of capital; cross-border activities of companies; restructuring of companies).		3	1	0	
3. Legal entities in the EU (European Company; European cooperative; European Economic Interest Grouping; European private company; Single-member limited liability company).		3	1	0	
4. Overview of the European Union's Company Law Directives.		3	1	0	
5. European Economic Interest Grouping (legal nature, formation, membership, winding-up).		3	2	0	
6. European Company (Formation, Transfer, Dissolution and Liquidation).		3	2	0	
7. The role of the Court of Justice of the EU in interpreting commercial law.		3	1	0	
8. EU trade legislation.		3	1	0	
9. Legal institutions of the Capital Directive (amount of the capital; making contributions; take up and acquire own shares; increase and decrease of the share capital).		3	2	0	
10. Cross-border mergers.		3	1	0	
11. Shareholders rights.		3	2	0	
Format of instruction: discussion classes					
1. European Company (Formation, Transfer, Dissolution and Liquidation).		3	5	0	
2. The amount of capital; making contributions; take up and acquire own shares; increase and decrease of the share capital.		3	5	0	
3. Shareholders in EU company law.		3	5	0	
Modes of delivery	Lecture with elements of discussion. Exercises: analysis of legal acts and case law combined with discussion, solving cases, group work.				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	EGZAMIN PISEMNY			EP1,EP2,EP3,EP4,EP5,EP6,EP7,EP8	
	KOLOKWIVM			EP1,EP2,EP3,EP4,EP5,EP6,EP7,EP8	
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.				
Grading criteria	The exam consists of 2 open-ended questions. A student can receive a maximum of 5 points for each question. Passing requirements: - unsatisfactory: 0-5 points, - satisfactory: 6 points, - satisfactory plus: 7 points, - good: 8 points, - good plus: 9 points, - very good: 10 points				
	The colloquium consists of 2 open-ended questions. A student can receive a maximum of 5 points for each question. Passing requirements: - unsatisfactory: 0-5 points, - satisfactory: 6 points, - satisfactory plus: 7 points, - good: 8 points, - good plus: 9 points, - very good: 10 points				
	Grade calculation principles				
	The exam grade is the grade of the subject				
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	European Company Law (europejskie prawo spółek)		Ważona	
	3	European Company Law (europejskie prawo spółek) [wykład]	egzamin		1,00
	3	European Company Law (europejskie prawo spółek) [ćwiczenia]	zaliczenie z oceną		0,00

Basic reading	A. Vicari (2021): European Company Law, Berlin	
	N. de Luca (ed) (2021): European Company Law, Cambridge	
Supplementary reading	A. Mads (2012): European comparative company law, Cambridge, New York	
	G.E. Domański (ed.) (2005): Understanding modern company law: the Polish example, Warszawa	
STUDENT WORKLOAD		
	No. of hours	
		including e-learning
Contact hours	30	0
Participation in test / exam	4	0
Preparation for contact hours	10	0
Private reading and studying	15	0
Participation in tutorials	4	0
Preparation of project / essay / etc.	0	0
Preparation for test / exam	12	0
TOTAL workload	75	
ECTS credits	3	

COURSES YLLABUS AND SPECIFICATION

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Unit: Elective course (przedmiot do wyboru) [moduł]						
Course title: European Consumer Law (europejskie prawo konsumenckie) (KIERUNKOWE)					Course code: PIA221AIIJ3435_33S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status elective			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr hab. DANIEL WACINKIEWICZ				
Course instructor		dr hab. DANIEL WACINKIEWICZ				
Course / module objectives		<p>The student has a well-established and systematized knowledge of the regulations arising from European consumer protection law. The student understands and is able to indicate the application of individual institutions of European Consumer Law.</p> <p>The student is able to analyze and has the skills to solve basic practical problems in the field of European Consumer Law.</p>				
Prerequisites		Basic knowledge of International business law, commercial trading and civil law.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	Student has advanced knowledge and understanding of views on selected structures and institutions of the system of international economic law, professional self-governing bodies and bodies and institutions of consumer rights protection.	K_W05		
	2	EP2	Student has advanced knowledge and understanding of the systems, structures and institutions at the international and European level, essential for the development of the system of protection of rights of entrepreneurs and consumers as a fragment of the system of human rights protection, relations between them and fundamental dilemmas of contemporary civilisation in terms of carrying out an economic activity and economic relations.	K_W06 K_W07		
	3	EP3	Student has advanced knowledge and understanding of concepts and terminology of selected regulations of procedural law (administrative, civil or criminal), in particular in the realm of criminal liability and redress related to the operation of economic trading and to the activity of economic actors, including companies, at the international level; has advanced detailed knowledge in this field.	K_W08 K_W09		

skills	1	EP4	Student is able to use their theoretical knowledge of legal science and related disciplines to describe and analyse causes and the course of processes and phenomena occurring in the system of international economic law and within individual economic actors and is able to formulate creatively their own opinions and to critically select data and methods of analysis.	K_U03	
	2	EP5	Student is able to use their theoretical knowledge of legal science and related disciplines to describe and analyse causes and the course of processes and phenomena occurring in the system of international economic law and within individual economic actors and is able to formulate creatively their own opinions and to critically select data and methods of analysis.	K_U05 K_U06	
social competences	1	EP6	Student is ready to recognize the importance of knowledge in solving cognitive and practical problems and to ask the opinion of experts where they encounter difficulties in solving a problem independently.	K_K02	
	2	EP7	Student is ready to prepare their own work responsibly, to plan and implement tasks related to the organization of international trading and to correctly identify and solve dilemmas related to practicing a profession.	K_K03	
CONTENT			Semester	No. of hours	
					including e-learning
Subject title: European Consumer Law (europejskie prawo konsumenckie)					
Format of instruction: konwersatorium					
1. Basic consumer rights - general assumptions and essence of European consumer law.			3	3	0
2. European Consumer Protection - Effective enforcement of consumer rights.			3	2	0
3. Core consumer rights (included the right to information and education).			3	4	0
4. Consumer protection in the digital era.			3	3	0
5. Specific needs of certain consumer groups (inc. product safety).			3	2	0
6. New Consumer Agenda.			3	2	0
7. Consumer Centres Network (ECC-Net).			3	2	0
8. Marketing and consumer law.			3	2	0
Modes of delivery	Analysis of factual states combined with discussion.				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	SPRAWDZIAN			EP1,EP2,EP3,EP4,EP5,EP6,EP7	
	ZAJĘCIA PRAKTYCZNE (WERYFIKACJA POPRZEZ OBSERWACJĘ)			EP1,EP2,EP3,EP4,EP5,EP6,EP7	
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.				

Grading criteria	Graded credit in the form of a test (single-choice test) consisting of 20 closed questions. A student can receive a maximum of 20 points (1 point for each correct answer). The prerequisite for passing is at least 11 points. Sufficient grade (3,0): 11-12 pts, Sufficient plus grade (3,5): 13-14 pts, Good grade (4,0): 15-16 pts, Evaluation of good plus (4,5): 17-18 pts, Very good grade (5,0): 19-20 pts.				
	Grade calculation principles				
	The subject grade is 100% of the test grade				
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	European Consumer Law (europejskie prawo konsumenckie)		Ważona	
	3	European Consumer Law (europejskie prawo konsumenckie) [konwersatorium]	zaliczenie z oceną		1,00
Basic reading	C.L. Marques, D. Wei (ed.) (2017): Consumer Law and Socioeconomic Development, Cham				
	S. Smyczek (2019): Consumer Protection Standards in Europe, Warszawa				
Supplementary reading	G. Howells, Ch. Twigg-Flesner, H.-W. Micklitz, Ch. Lei (eds) (2017): Comparative Consumer Sales Law, Abingdon				
	G. Straetmans (ed.) (2019): Information Obligations and Disinformation of Consumers, Cham				
STUDENT WORKLOAD					
		No. of hours			
			including e-learning		
Contact hours		20	0		
Participation in test / exam		2	0		
Preparation for contact hours		0	0		
Private reading and studying		25	0		
Participation in tutorials		16	0		
Preparation of project / essay / etc.		0	0		
Preparation for test / exam		12	0		
TOTAL workload		75			
ECTS credits		3			

COURSES YLLABUS AND SPECIFICATION

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Unit: Elective course (przedmiot do wyboru) [moduł]						
Course title: International Trade Dispute Resolution (rozstrzyganie międzynarodowych sporów handlowych) (KIERUNKOWE)					Course code: PIA221AIIJ3435_36S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status elective			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr ALEKSANDRA KLICH				
Course instructor		dr ALEKSANDRA KLICH				
Course / module objectives		The primary objectives of the course are to provide students with knowledge and skills related to the resolution of disputes and conflicts related to international trade. The intermediate goal is to prepare students to participate effectively in dispute resolution processes, whether as participants, mediators or arbitrators. It also aims to prepare students to deal with cultural differences in the context of international trade disputes.				
Prerequisites		Having basic knowledge of civil law, business and contract law, as well as EU law. The student should have basic knowledge of the available options and ways of extrajudicial dispute resolution and settlement, as well as negotiation and mediation.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	The student will have an in-depth knowledge and understanding of the concepts and legal institutions in the field of international trade law and the processes of creation, interpretation and application of law in this area, the laws and the sources of law and the relationship between them.	K_W01 K_W02 K_W03		
	2	EP2	The student knows and understands to an in-depth degree the concepts and terminology of international commercial law, especially in the field of alternative dispute resolution and settlement, and has advanced detailed knowledge in this area.	K_W08		
	3	EP3	The student knows and understands in depth selected non-judicial methods and tools conducive to the resolution and settlement of international trade disputes, including the operation of the World Trade Organization.	K_W10		
skills	1	EP4	The student is able, using his knowledge, to assess the suitability of alternative methods of resolving and settling international trade disputes, procedures and good practices for resolving conflicts in international trade.	K_U04 K_U06		
	2	EP5	The student is able to independently prepare the necessary for the writings in the field of international commercial law for the use of alternative methods of dispute resolution and settlement, including in a foreign language, demonstrating knowledge of the law and the ability to apply it in practice.	K_U06		

social competences	1	EP6	The student is ready to meet professional and personal challenges and responsibly carry out the profession, taking into account the changing needs of society.	K_K01		
	2	EP7	The student is ready to adhere to and develop the principles of professional ethics and act to adhere to these principles, is convinced of the importance of behaving in a professional manner and adhering to the principles of professional ethics.	K_K07		
CONTENT				Semester	No. of hours	
						including e-learning
Subject title: International Trade Dispute Resolution (rozstrzygnięcie międzynarodowych sporów handlowych)						
Format of instruction: konwersatorium						
1. The concept, specificity and sources of regulation of international commercial arbitration. The role of the so-called soft law				3	2	0
2. Selected institutional international arbitration courts. Ad hoc arbitration. The problems of the arbitration agreement.				3	3	0
3. Dispute settlement mechanisms in international trade. Stages of dispute settlement in the WTO.				3	4	0
4. International arbitration in commercial disputes.				3	4	0
5. Mediation in international trade disputes				3	2	0
6. Case study				3	5	0
Modes of delivery	Conversations, group work, discussion, brainstorming, case studies, and negotiation and mediation simulations.					
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.					
Assessment methods					No. of learning outcome from the syllabus	
	KOŁOKWIUM				EP1,EP2,EP3,EP4	
	PREZENTACJA				EP4,EP5	
	ZAJĘCIA PRAKTYCZNE (WERYFIKACJA POPRZEZ OBSERWACJĘ)				EP6,EP7	
Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.						
Grading criteria	Credit in the form of a test (20 questions - open, closed, based on short facts - at the choice of the instructor) or in the form of an oral presentation or written essay (at the choice of the instructor) 10 pts - grade: 5.0; 9 pts - grade: 4.5; 8 pts - grade: 4.0; 7 pts - grade: 3.5; 5 - 6 pts - grade: 3.0; less than 5 pts - score: 2.0					
	Grade calculation principles					
	The final grade for the course is 100% of the written work.					
Final grade calculation method	Sem.	Course		Type of credit	Grade calc. method	Weight for the average
	3	International Trade Dispute Resolution (rozstrzygnięcie międzynarodowych sporów handlowych)			Ważona	
	3	International Trade Dispute Resolution (rozstrzygnięcie międzynarodowych sporów handlowych) [konwersatorium]		zaliczenie z oceną		1,00

Basic reading	Hernandez-López, E. (2001): Recent trends and perspectives for non-state actor participation in World Trade Organization disputes. , Journal of World Trade,	
	Oesch, M. (2003): Standards of review in WTO dispute resolution., Journal of International Economic Law,	
	Trachtman, J. P. (1999): Domain of WTO Dispute Resolution, , The. Harv. Int'l. LJ,	
Supplementary reading	Brewster, R. (2006): Rule-based dispute resolution in international trade law. , Va. L. Rev.	
	Schneider, A. K. (1998): Getting along: the evolution of dispute resolution regimes in international trade organizations. , Mich. J. Int'l L.,	
STUDENT WORKLOAD		
	No. of hours	
		including e-learning
Contact hours	20	0
Participation in test / exam	2	0
Preparation for contact hours	0	0
Private reading and studying	10	0
Participation in tutorials	16	0
Preparation of project / essay / etc.	7	0
Preparation for test / exam	20	0
TOTAL workload	75	
ECTS credits	3	

COURSES YLLABUS AND SPECIFICATION

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Unit: Elective course (przedmiot do wyboru) [moduł]						
Course title: International Transport Law (międzynarodowe prawo przewozowe) (KIERUNKOWE)					Course code: PIA221AIIJ3435_35S	
Name of field of study: International and European Bussines Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status elective			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr hab. DANIEL DĄBROWSKI				
Course instructor		dr hab. DANIEL DĄBROWSKI				
Course / module objectives		The aim of the course is to familiarise students with the basic principles of international transport law and to provide them with the ability to use theoretical knowledge of international commercial law to analyse complex legal problems in this area and to provide them with the ability to use documents used in international transport.				
Prerequisites		Knowledge of basis of civil law and International commercial law.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	Student has advanced knowledge and understanding of international transport law, sources of this area of law and principles of its interpretation.	K_W02		
	2	EP2	The student has advanced knowledge and understanding of the regulations concerning the assertion of claims in international transport law.	K_W08		
	3	EP3	The student has advanced knowledge and understanding of the role of selected international organisations in the development and application of international transport law.	K_W12		
skills	1	EP4	The student is able to use theoretical knowledge of international transport law to analyse complex legal issues in this area.	K_U01 K_U06		
	2	EP5	The student is able to analyse and interpret legal texts on international transport law as well as use the case law in this area.	K_U07		
	3	EP6	The student is able to draft documents in the field of international transport law.	K_U08		
social competences	1	EP7	The student has an in-depth awareness of the level of knowledge and skills in the field of international transport law, and is prepared to assess critically their knowledge and received content.	K_K06		
	2	EP8	The student is is ready to participate in the preparation and performance of projects relating to the international carriage of goods taking into account the legal aspects of carriage.	K_K04		
CONTENT					m o c t o r Semester	No. of hours including e-

Subject title: International Transport Law (międzynarodowe prawo przewozowe)					
Format of instruction: konwersatorium					
1. Sources of international transport law, interrelationship between legal acts from different legislative centres concerning the contract of carriage.		3	2	0	
2. The essence of the contract of carriage. Conclusion of the contract of carriage and transport documents.		3	4	0	
3. Performance of the contract of carriage.		3	2	0	
4. Liability of the sender and the carrier in the carriage of goods and the determination of the amount of damage.		3	6	0	
5. Enforcement of claims for damage in the carriage of goods.		3	2	0	
6. The carrier's liability for the life and health of the passenger.		3	2	0	
7. Protection of passengers' rights under European Union law.		3	2	0	
Modes of delivery	Seminar - didactic discussion related to the topics covered, work with legal acts, work with databases				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	SPRAWDZIAN			EP1,EP2,EP3,EP4,EP5,EP6,EP7,EP8	
	ZAJĘCIA PRAKTYCZNE (WERYFIKACJA POPRZEZ OBSERWACJĘ)			EP1,EP2,EP3,EP4,EP5,EP6,EP7,EP8	
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.				
Grading criteria	test with closed questions (for 1 point) and open questions (for 2 points). The maximum number of points to be obtained from the written exam is 20: 0-11 pts - 2.0; 12-13 pts - 3.0; 14 pts - 3.5; 15-16 pts - 4.0; 17 pts - 4.5; 18-20 pts - 5.0.				
	Grade calculation principles				
	The course grade is 100% of the written exam grade				
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	International Transport Law (międzynarodowe prawo przewozowe)		Ważona	
	3	International Transport Law (międzynarodowe prawo przewozowe) [konwersatorium]	zaliczenie z oceną		1,00
Basic reading	M.A. Clarke, (2008): Contracts of carriage by land and air, , London				
	S. Girvin, (2011): Carriage of goods by sea, , Oxford				
Supplementary reading	A. Messent, D.A. Glass, (2000): CMR: contracts for the international carriage of goods by road, , London, Hong Kong				
	R. Aikens, R. Lord, M. Bools, (2006): Bills of lading, , London				
STUDENT WORKLOAD					
		No. of hours			
		including e-learning			
Contact hours	20		0		

Participation in test / exam	2	0
Preparation for contact hours	10	0
Private reading and studying	10	0
Participation in tutorials	16	0
Preparation of project / essay / etc.	0	0
Preparation for test / exam	17	0
TOTAL workload	75	
ECTS credits	3	

COURSES YLLABUS AND SPECIFICATION

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Course title: Introduction to Business Criminal Law (wstęp do prawa karnego w biznesie) (KIERUNKOWE)					Course code: PIA221AIIJ3435_19S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full-time			Profile of study: general academic		Specialty:	
Course / module status obligatory			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		prof. dr hab. ŁUKASZ POHL				
Course instructor		prof. dr hab. ŁUKASZ POHL				
Course / module objectives		The aim of the course is to present and explain the universal principles of criminal liability for committing an economic offence.				
Prerequisites		There are no special entry requirements. Nevertheless, elementary knowledge of legal theory and criminal law is recommended.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	has advanced knowledge and understanding of the nature of law studies and their place in the system of science and relation with other studies in the field of international economic law and international commercial law, their place in the system of science and relation with other studies	K_W01		
	2	EP2	has advanced knowledge and understanding of legal terms and institutions in the field of international economic law and international commercial law, the process of creation, interpretation and application of law in this area, laws and sources of law and relations between them	K_W02		
	3	EP3	has advanced knowledge and understanding of regulations in selected branches of law essential for the operation of international economy and commerce, their specific characteristics and rules of application and their main development trends	K_W03		
skills	1	EP4	is able to use their knowledge to correctly apply rules of logical reasoning to interpret and explain complex legal issues of international economic and commercial law	K_U01		
	2	EP5	is able to analyse and interpret legal and scholarly texts; is able to apply judicial decisions of national and international courts to solve specific problems analysed and is able to use this as a basis to creatively formulate their own opinions and conclusions	K_U07		

social competences	1	EP6	is ready to recognize the importance of knowledge in solving cognitive and practical problems and to ask the opinion of experts where they encounter difficulties in solving a problem independently	K_K02	
	2	EP7	has in-depth awareness of the level of their knowledge and skills; understands the need for constant professional and personal development; is ready to assess critically their knowledge and received content and to outline the directions of their own development and education also in the interdisciplinary dimension	K_K06	
CONTENT			Semester	No. of hours	
				including e-learning	
Subject title: Introduction to Business Criminal Law (wstęp do prawa karnego w biznesie)					
Format of instruction: konwersatorium					
1. The science of economic offence (issues of criminalization theory, structure of economic offence, forms of committing economic offence, circumstances excluding criminal liability).			3	15	0
2. Science about punishment and other measures of criminal law in response to committing an economic offence (personal responsibility, liability of a collective entity).			3	2	0
3. Science about the specific part of economic criminal law (based on the example of selected regulations of Polish criminal law).			3	3	0
Modes of delivery	Interactive lecture and conversation with students				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	SPRAWDZIAN			EP1,EP2,EP3,EP4,EP5,EP6,EP7	
Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.					
Grading criteria	Written work. Conditions: grade (2.0) - written work not meeting minimum standards grade (3.0) - written work without literature grade (3.5) - written work with textbook literature grade (4.0) - written work with textbook literature plus use judicial verdicts grade (4.5) - written work with expertise literature grade (5.0) ? written work with expertise literature and judicial verdicts				
	Grade calculation principles				
	The grade for the course is 100% of the grade for the written work				
Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	Introduction to Business Criminal Law (wstęp do prawa karnego w biznesie)		Ważona	
	3	Introduction to Business Criminal Law (wstęp do prawa karnego w biznesie) [konwersatorium]	zaliczenie z ocena		1,00
Basic reading	F. Cullen, G. Cavender, W. Maakestad, M. L. Benson, (2006): Corporate Crime Under Attack The Fight to Criminalize Business Violence				
	H. J. Brightman, (2009): Today's White Collar Crime Legal, Investigative, and Theoretical Perspectives				
	L. Staffler (2022): Business Criminal Law. A Primer for Management & Economics				

Supplementary reading	E. H. Sutherland, (1949): White-Collar-Crime, , New York
	G. Geis (editor), (2006): White-Collar Criminal: The Offender in Business And the Professions
	J. Mack, H. J. Kerner, (1975): The crime industry,
	S. P. Green, (2004): The Concept of White Collar Crime in Law and Legal Theory,, Buffalo Criminal Law Review, Vol. 8, No. 1

STUDENT WORKLOAD

	No. of hours	
		including e-learning
Contact hours	20	0
Participation in test / exam	2	0
Preparation for contact hours	10	0
Private reading and studying	12	0
Participation in tutorials	16	0
Preparation of project / essay / etc.	0	0
Preparation for test / exam	15	0
TOTAL workload	75	
ECTS credits	3	

C O U R S E S Y L L A B U S A N D S P E C I F I C A T I O N

Curriculum title: USPIA-IaEBL-O-II-S-25/26Z						
Course title: Negotiations and Mediation in Business (negocjacje i mediacje w biznesie) (KIERUNKOWE)					Course code: PIA221AIIJ3435_18S	
Name of field of study: International and European Business Law						
Mode and cycle of study: second degree, full - time			Profile of study: general academic		Specialty:	
Course / module status obligatory			Language of instruction: semester: 3 - english language			
Year	Semester	Form of instruction	No. of hours		Type of credit	ECTS
				including e-learning		
2	3	konwersatorium	20	0	pg	3
Total			20			3
Course / module coordinator		dr ALEKSANDRA KLICH				
Course instructor		dr ALEKSANDRA KLICH				
Course / module objectives		The primary objectives of the course are to develop negotiation and mediation skills in key business areas. The specific goal is to achieve skills in preparing, conducting and concluding effective negotiations in a variety of business contexts, and for the student to understand the role mediation plays in business and how mediators help resolve business disputes. The intermediate goal is also to improve communication skills, learn negotiation strategies while understanding cross-cultural aspects, and develop the ability to resolve social conflicts, regardless of their background and context.				
Prerequisites		The student should have basic knowledge of civil law, business and contract law, as well as EU law. The student should have basic knowledge of the available methods of extrajudicial resolution and settlement of business disputes.				
LEARNING OUTCOMES						
Category	No.	Code	Description	Ref. to programme benchmarks		
knowledge	1	EP1	The student knows and understands to an in-depth degree the concepts and legal institutions in the field of negotiation and mediation in business, taking into account international aspects and the application of law in this area, the law and the sources of law and the relationship between them, and understands their place in non-judicial methods of dispute resolution and settlement.	K_W01 K_W02 K_W03		
	2	EP2	The student knows and understands to an in-depth degree the concepts and terminology in the field of negotiation and mediation, especially in the field of alternative methods of dispute resolution and settlement, and has advanced detailed knowledge in this area.	K_W08		
	3	EP3	The student knows and understands to an in-depth degree selected non-judicial methods and tools conducive to resolving and settling disputes in business, including data acquisition and processing techniques, appropriate for conducting negotiations and mediation, in particular, allowing to describe the various stages of conducting negotiations and mediation in business.	K_W10		

skills	1	EP4	The student is able, using his/her knowledge, to assess the usefulness of alternative methods of dispute resolution and settlement, procedures and good practices for resolving conflicts in business.	K_U04 K_U06	
	2	EP5	The student is able to independently prepare the necessary law in the international aspect for the use of alternative methods of dispute resolution and settlement, including in a foreign language, demonstrating knowledge of the law and the ability to apply it in practice.	K_U08	
social competences	1	EP6	The student is ready to meet professional and personal challenges and responsibly carry out the profession, taking into account the changing needs of society.	K_K01	
	2	EP7	The student is ready to adhere to and develop the principles of professional ethics and act to adhere to these principles, is convinced of the importance of behaving in a professional manner and adhering to the principles of professional ethics.	K_K05	
CONTENT			Semester	No. of hours	
				including e-learning	
Subject title: Negotiations and Mediation in Business (negocjacje i mediacje w biznesie)					
Format of instruction: konwersatorium					
1. Communication in business (effective verbal and non-verbal communication, types of communication conflicts, building relationships and trust during negotiations and mediation). The concept of legal security in business relations.			3	2	0
2. Conflict resolution in organizations (types of conflict in business, conflict resolution strategies, conflict management).			3	2	0
3. Law and ethics in negotiation and mediation (Principles of ethics in negotiation and mediation, role of law in negotiation and mediation processes).			3	2	0
4. Basics of negotiation (definition and importance of negotiation in business, basic terminology, stages of negotiation, management of emotions in negotiation processes).			3	2	0
5. Negotiation strategies and techniques.			3	3	0
6. Mediation in business (definition and features of mediation, role of mediator, rationale for mediation, elements of mediation agreement, mediation process).			3	3	0
7. Stages of negotiation and mediation in practice (case and case study analysis, negotiation and mediation simulations).			3	6	0
Modes of delivery	Conversations, group work, discussion, brainstorming, case studies, and negotiation and mediation simulations.				
	The course teacher shall specify how artificial intelligence should be used as part of implementation of the course according to University of Szczecin best practices and standards. The course teacher shall inform students in their first class about the scope and possibilities of using AI and shall present a catalogue of tools and applications adjusted to relevant learning outcomes and teaching needs and possibilities within a given course.				
Assessment methods				No. of learning outcome from the syllabus	
	SPRAWDZIAN			EP1,EP2,EP3	
	PROJEKT			EP4,EP5	
	ZAJĘCIA PRAKTYCZNE (WERYFIKACJA POPRZEZ OBSERWACJĘ)			EP6,EP7	
	Metody i formy weryfikacji efektów uczenia się mogą zostać zmienione dla studentów ze szczególnymi potrzebami na warunkach i zasadach określonych w Regulaminie Studiów Uniwersytetu Szczecińskiego.				
Grading criteria	Credit in the form of a test (20 questions - open, closed, based on short facts - at the instructor's choice) or in the form of an oral presentation or a written essay (at the instructor's choice) 10 pts - grade: 5.0; 9 pts - grade: 4.5; 8 pts - grade: 4.0; 7 pts - grade: 3.5; 5 - 6 pts - grade: 3.0; less than 5 pts - score: 2.0				
	Grade calculation principles				

The final grade for the course is 100% of the exam grade.

Final grade calculation method	Sem.	Course	Type of credit	Grade calc. method	Weight for the average
	3	Negotiations and Mediation in Business (negocjacje i mediacje w biznesie)		Ważona	
	3	Negotiations and Mediation in Business (negocjacje i mediacje w biznesie) [konwersatorium]	zaliczenie z oceną		1,00
Basic reading	D.Q. Posin (2003): Mediating International business disputes, Fordham J. Corp. & Fin. L. 9				
	G. Oprea (2016): Business Negotiation, from Mediation to Arbitration, Economic Insights-Trends & Challenges 68, No. 2				
	P.N. Ghauri, J.C. Usunier (eds.) (2008): International business negotiations, Bingley				
Supplementary reading	A. De Moor, H. Weigand (2004): Business negotiation support: theory and practice, International Negotiation 9, no. 1				
	E.J. Kelly, N. Kaminskiene (2016): Importance of emotional intelligence in negotiation and mediation, International Comparative Jurisprudence 2, no. 1				
	R. Coulson (1987): Business Mediation - what You Need to Know, New York				

STUDENT WORKLOAD

	No. of hours	
		including e-learning
Contact hours	20	0
Participation in test / exam	2	0
Preparation for contact hours	10	0
Private reading and studying	10	0
Participation in tutorials	16	0
Preparation of project / essay / etc.	7	0
Preparation for test / exam	10	0
TOTAL workload	75	
ECTS credits	3	